

**Missouri Horse Shows Association
Board of Directors Meeting
In Person and Via Teleconference
22 October 2012**

- Members present:
 - At roll call: Pam Bishop, Sarah Booker, Linda Faerber, Tracy Feller, Hattie Francis, Lynn Frazee, Jane Gaines, Erica Jobe, Beth Riggert, Janet Thompson, Sue Webster, Ken Wheelen, Stacy Wright
 - Joining later: Holly Dometrorch, Kari Felton, Lisa Holderle, Jacqueline Wessel
 - Members absent, excused:
 - With 24-hour notice: Robyn Armer, Ed Holderle, Jean Mutrux
 - With less than 24-hour notice: Kate Coup, Cortland Hendrick, Lisa Keefe, Karen Pautz, Sarah Thomas
 - Members absent, unexcused:
 - Christy DeMauro, Rosy Erganian
-

I. Call to Order and Introductions – President Janet Thompson

- Janet called the meeting to order at 6:07 p.m. and conducted a roll call.
- Janet introduced new board member Hattie Francis, who will serve out the rest of Brenda Benner's term.
- Janet also noted that Michele Smith has resigned from executive committee and that board member Stacy Wright has stepped into Michele's position on the executive committee and will continue as the hunter/jumper point secretary.

II. Minutes – Executive Secretary Beth Riggert

- The minutes were circulated previously by e-mail. No one suggested corrections or additions.
- Lynn Frazee moved the board approve the minutes as sent via e-mail; Stacy Wright seconded. The minutes were approved by a voice vote with no dissents.

III. Officer Reports

A. Treasurer – Linda Faerber

- The most recent financial reports, circulated to the board via e-mail and attached to the minutes, reflect the accounts as of Aug. 31:
 - MHSAs has a total of \$40,335.37 on hand: \$32,204.97 in the checking account and \$7,830.40 in the certificate of deposit.
 - The MHSAs scholarship fund – which cannot be used for anything other than the scholarships – contains \$12,137.59
 - There were no questions about the financial report.
- Linda thanked Gina Vehige for her suggestion of a new company to facilitate our conference calls; we have paid just \$193.09 for those calls. In the past, we have paid as much as \$600 to \$700 for a conference call.
- Linda also thanked board members who have sent \$225 to offset the cost of the calls; this puts MHSAs ahead by \$31.91.

B. Membership – Sue Webster

- The most recent membership report, circulated to the board via e-mail and attached to the minutes, reflects that, as of Oct. 21, 2012:
 - There are a total of 240 members, 48 of whom are new. This reflects a net increase of four members since the last meeting.
 - There were 335 horses nominated and 110 riders nominated. This reflects a net increase of five horses and one rider since the last meeting.
 - There is a net income, after expenditures, of \$19,101.82. This reflects a net increase of \$422.21 since the last meeting.
 - There were no questions about the membership report.
- Sue noted that some shows are beginning in December. Accordingly, she needs the new membership forms to be updated as soon as possible after tonight's meeting so she can get them to the early shows.

C. Show Membership – Sue Webster

- The most recent show membership report, circulated to the board via e-mail and attached to the minutes, reflects that, as of Oct. 21, 2012:
 - There were 136 shows nominated for the 2012 season (a net increase of one show since the last meeting) and a total of 86 shows nominated for the 2013 season.
 - The net income from horse show membership, after expenses, was \$7,822.81. This reflects a net increase of \$645 since the last meeting.

D. Point Secretaries

1. Dressage – Lisa Holderle

- Lisa said that all shows so far have reported their points. There only is one more recognized show yet to be held this season.
- When Lisa has finished her year-end point totals, she will send them to Sue Webster, who can get ribbons ordered for the banquet, and Janet Thompson, who will pass the information along to the appropriate person managing the website at that time.

2. Eventing – Rosy Erganian

- Rosy was not available to give a report and did not designate anyone to do so in her place. Rosy communicated to Janet last week that the eventing points are up to date.
- Stacy Wright noted there was an event over the last weekend, and she expect those points to be submitted soon.

3. Hunter/Jumper – Stacy Wright

- Stacy still is waiting for points from some shows (in whole or in part) and just has received points from others. She says everyone is asking her about points from hunter derby events, but she doesn't have the points for those yet.
- For the shows that have reported points, Stacy is having trouble reading the “.dat” formats of some show results because they do not match anything she has, so she has to go online and then hand-enter the results. She asked those shows about the software they use to create the point reports, and they reported annual prices ranging from \$420 to \$500.
- Sarah Booker has an idea for getting results from one set of shows, so she will send that information to Stacy tomorrow. Janet Thompson asked that, if anyone else has an idea about how to get results, they should let Stacy know.

4. Show Horses/Ponies – Sue Webster

- Sue has the results from all shows except the one held last weekend.
- She also has received payment from the shows that had not paid as of the last board meeting in August.

E. Website Committee – Sarah Booker, chair

- Sarah says the committee is close to hiring Ellis Benus from Columbia to develop the new MHSA website.
 - We are ready to finalize it once we have a contract for him. He wants a \$1,000 down payment (we have that check in-hand) from his \$4,000 budget and is willing to begin working with a down payment, even before a contract is signed.
 - Janet Thompson asked Hattie Francis to draft the contract. Sarah Booker will provide to Hattie the terms of agreement so Hattie can prepare a draft contract for review.
- There was discussion about whether to establish a credit card to pay primarily for the website (and regular website incidentals), although it would be available for other MHSA purchases.
 - Sarah noted that Ellis needs a credit card to purchase a domain name for MHSA. She asked him to pursue what our options might be.
 - Hattie Francis said, based on her experience, we should automate as much as we can, because the last thing we want is for the MHSA website to be shut down because the developer did not receive a regular periodic payment.
 - Lynn Frazee said it sounded as though there would be sufficient oversight to prevent the MHSA credit card from being used for unauthorized purposes that did not benefit the organization and, given those oversights, her concerns would be allayed.
 - Ken Wheelen moved that the board authorize a credit card to use for paying the website designer and other website incidentals; Tracy Feller seconded. The motion passed by a voice vote with no dissents.
- Sarah noted that the committee has not agreed on a new name for the website, which Sue Webster needs for publication in the new rule book. Sarah suggested that we carry forward www.missourihorseshowsassociation.com as our domain name, which we can use to point to a new site should we choose a different name for the website in the future. Everyone agreed with Sarah's recommendation.
- Lynn Frazee has been doing a great job writing the descriptions of breeds and disciplines for the new website and will continue to develop these.
- Janet Thompson and Sarah Booker stressed that if anyone who has any suggestions about any sites they like, e-mail to Tracy Feller or other members of website committee.

- Tracy Feller reported that she and Sue Webster met yesterday about both the trainer directory and the “marketplace” section of the new website.
 - Sue has done a wonderful job with updating the member and trainer database, with only a few changes necessary to provide Ellis what he needs to create a searchable section of the new website.
 - The marketplace will allow users to search for services across a broad range of categories, from various suppliers of horse-related products to farriers to veterinarians to therapeutic riding programs and saddle clubs. They will circulate the list of categories to board members, hoping they will spark others to come up with new ideas for categories or those to be listed within the categories.
 - Sue and Tracy stressed that, if anyone has sent or is intending to send in names of those to be listed in the trainer directory or the marketplace, they please include as much information as possible. For some, they have received only names with no other information, such as breed or discipline, location or contact information, which is not sufficient for the marketplace to work. Additionally, it is important to note the category into which the individual will fit and whether that individual is accepting new clients.
 - There was a question about whether MHSAs need permission of those to be listed online before doing so. As for trainers and others covered under membership or show membership, the membership forms provide the necessary consent. As for others, please ask before submitting their names.
 - Janet Thompson asked that, if anyone has ideas for the marketplace or the new website generally, they send them at least to Sarah Booker, Tracy Feller and Sue Webster if not to the other members of the website committee as well (also including Margaret Booker, Karen Pautz, Beth Riggert and Janet Thompson).
- There was a lot of discussion about whether to accept credit card payments through the new website and the range of fees the credit cards might charge us. The fees might range from 2 percent (for the new application enabling an iPhone to swipe a credit card) to 3.5 percent for most cards to as much as 7 percent for reward or cash-back cards. The least expensive cards tend to be MasterCard and Visa, with Discover charging higher fees and American Express even more. Members also discussed tacking on any credit-card processing fee onto the total charge as is done by some in the horse industry as well as other private businesses and state government.
- Ken Wheelen suggested it would be helpful to link the membership form from the marketplace and other places in the new website.

F. Medallion Secretary – Sarah Thomas

- Although Sarah was unavailable to provide her report during the meeting, she noted in an e-mail that the saddle seat medallion finals went great, with high-caliber competitors. Janet Thompson and Lynn Frazee reported that the unanimous winner was Nadine Van Zomeren.
- There was a discussion about how MHSA might generate interest in the stock seat medallion so that it might end its hiatus.
 - One thought was to pursue saddle club shows, where the riders already are competing in stock seat equitation. There was discussion of having these saddle club shows join MHSA to offer the medallion qualifying classes, and then only charge extra for the one saddle club show that hosts the medallion finals. The thought was that offering scholarship money might spark interest among the saddle club riders. Another suggestion was to have a professional such as Lynn Frazee offer a stock seat clinic for saddle club riders.
 - Janet Thompson asked Beth Riggert to approach her co-worker who competes in saddle club shows for ideas about how to enter into discussions with those shows' sponsors. Stacy Wright said she believes there is a website for all the saddle clubs and their horse shows. Ken Wheelen noted there used to be a Missouri State Saddle Club Circuit. Jacqueline Wessel said some of the saddle club shows give Western saddles to young riders who win.
 - There also was discussion about expanding our outreach to 4-H program shows.

G. Financial Steering Committee – Jane Gaines, chair

- Jane said that, because there has been very little activity since the August board meeting, there is nothing new to report.

IV. Old Business – Banquet-related

A. Banquet Report – Ken Wheelen, chair

- Ken said he is open to the idea of entertainment at the banquet (scheduled for Saturday, Jan. 26), as long as it does not add to the length of the total program. This has been a strong consensus among former banquet attendees.
 - Janet Thompson reported that Liz Shatner has expressed her disappointment that her schedule will not permit her to speak at the banquet this year.
 - Janet also noted that Carson Kressley called her back several weeks ago and said he would check his schedule and get back with her. As she has not yet heard back from him, she assumes he is unavailable.

- As an alternative, Janet suggested tying into the Olympics theme and feature our members who have competed internationally: Abby Mutrux and Brooke Boyer, our MHSA members of the World Cup Saddle Seat teams competing in December in South Africa; and Tim or Cheryl Holtkamp, whose horse competed in dressage at the Athens Olympics. The suggestion was to have each presentation include props or other visuals such as slide shows or video and take 20 minutes, leaving an additional 10 minutes for questions and answers.
 - After much discussion, the board agreed to pursue these speakers, and Liz Hotchkiss as well, for a general theme of “MHSA goes global” for the annual banquet. It was agreed that Beth Riggert would contact Jean and Abby Mutrux about Abby’s participation; Tracy Feller will talk with Brooke Boyer; Lisa Holderle will contact the Holtkamps; and Stacy Wright will contact Liz Hotchkiss.
 - Ken Wheelen suggested the McLaughlins also might be available to do a Western-attire fashion show during the luncheon.
 - Beth Riggert noted that the website committee had discussed having the developer, Ellis Benus, available at the banquet to do a live “tour” of the new website during the business meeting. Tracy Feller also noted that allowing Ellis to be present during the entire banquet will give him the opportunity to talk with members about their own web needs, likely resulting in him dropping any fee he otherwise might charge us to be there.
- There was a lot of discussion about the schedule for the banquet. Ultimately, it was agreed to have all forums – except the youth forum – run simultaneously, beginning at 9:30 a.m. and concluding by 10:30 a.m. Then, during the youth forum from 10:30 a.m. to 11 a.m., Abby and Brooke could make their presentation, followed by the Holtkamps’ presentation at 11 a.m. and then the awards luncheon.
 - The banquet again will cost \$30 per person. Because Ken needs to be able to provide final count numbers to the caterers, the cut-off for ticket reservations will be approximately five days before the banquet. Persons interested in attending the banquet may e-mail Ken the number of tickets they wish to reserve and then pay at or before the banquet. Walk-in attendees or persons making reservations after the cut-off date will pay \$35 per person.
 - In the past, Linda Faerber and Linda Roos have handled the tickets as well as the payments for both tickets and membership. Linda Faerber is not available to help this year, and the board agreed that, given her health concerns, Linda Roos should have someone available to assist her or serve as her backup. Sarah Booker volunteered to take Linda Faerber’s place, and Beth Riggert volunteered to serve as Linda Roos’ backup.

- Ken also will need to know how many board members intend to attend the board dinner the night before the banquet. As in years past, the dinner will begin at 6 p.m. (Friday, Jan. 25) with the board meeting following dinner.
- B. Silent Auction – Christy DeMauro, chair
- Christy was not available to make a report and did not designate anyone to do so in her absence. Janet Thompson said she will send an e-mail to Christy’s team – which includes Pam Bishop and Lisa Holderle – to ensure everyone is on the same page.
 - During discussion earlier in the board meeting, it was agreed to follow the schedule of years past: to open the silent auction at 9 a.m. as in years past, close bidding at 1:30 p.m. and then announce the winning bidders at the conclusion of the banquet.
- C. Year-End Awards – Jacqueline Wessel and Stacy Wright
- Stacy passed around a photo of a bridle rack she proposes using for high-point award winners, and Janet Thompson described it for those board members participating on the phone. Stacy will e-mail the photo of the bridle rack to Beth Riggert for distribution to the board.
 - Sue Webster said she will determine how many awards are needed, both all together and per division, and will e-mail those numbers to Janet Thompson, Stacy Wright and Jacqueline Wessel.
 - Stacy said she will send year-end award information to Sarah Booker so that Sarah can arrange for D-Sport to make the plaques. Many noted that D-Sport does a very nice job at a low cost and is able to work on a tight deadline if necessary.
 - There was much discussion about how to make the award presentations go more smoothly and more quickly. Because the awardees know who they are, it was suggested that they be lined up to receive awards and then be taken to a staging area with an MHSA banner so Stacy Wright could photograph the award winners. It was noted that this will require a lot of volunteers to help “herd” all the winners and ensure they are photographed.
- D. School Horse of the Year – Kate Coup
- Kate was not available to make a report and did not designate anyone to do so on her behalf. Janet Thompson said she would follow-up with Kate via e-mail.
- E. Horse Person of the Year – Gina Vehige
- Gina noted that she still has received only one nomination. Nomination forms are available on the MHSA website. The deadline for receiving nominations will be Dec. 15, which is our “drop-dead” deadline to ensure sufficient time to prepare an award for the banquet.

- Gina will talk with Janet Thompson about a budget for the plaque or other recognition. Sarah Booker reiterated that she has worked with D-Sport in Columbia in the past for plaques with great success. D-Sport already has billing information for MHSAA and has been “fantastic” fulfilling last-minute requests.

F. Art Show/Banquet Decorations – Jacqueline Wessel

- Jacqueline noted there is nothing new to report since the August meeting except that, because Michele Smith resigned her position – both on the board and as Jacqueline’s co-chair for this committee – Jacqueline needs help. Lynn Frazee and Erica Jobe volunteered to assist Jacqueline.
- There was much discussion about centerpieces for the tables. It was estimated that, if we have 200 attendees, with eight people per table, we would have 25 tables for which we would need centerpieces. Although the board in the past had discussed having youth compete to make both gift baskets and centerpieces, concern was expressed that this was asking for too much. Instead, the board agreed to have the kids compete to make gift baskets and then use the baskets both as centerpieces and to be auctioned off. The board discussed giving a surprise award to the basket sold for the highest bid and having local auctioneer Pete Kemper perform the auction duties, adding to the day’s entertainment. Janet Thompson will contact Pete to determine whether he is available.
- Jacqueline asked how we communicate to the various barns and other members that we are seeking gift-basket entries. Stacy Wright said she would post the information to the MHSAA Facebook account, which has 800 “fans.” Beth Riggert suggested we get a commitment in advance from kids entering the competition so we know how many baskets to expect and then post the teams competing on the website and Facebook accounts so everyone will know what teams are in the running.

G. Distinguished Service/Lifetime Achievement Award – Sarah Booker

- Sarah reported that she has received two very good nominations. She said that, although nominations technically were due yesterday (Oct. 21), she can extend that deadline by only a little while. Otherwise there will not be sufficient time to gather the information necessary to make the presentation and still keep the award a surprise. Sarah indicated this process takes up to six weeks. It was agreed that the “drop-dead” deadline for nominations will be 5 p.m. Monday, Oct. 29; Sarah will send the last call for nominations to board members via e-mail tomorrow (Oct. 23).

H. Sportswear Committee – Robyn Armer

- Robyn, who has an excused absence for the meeting, designated Janet to make the report in her place. Janet said she took a tub of MHSA T-shirts to the St. Louis National Charity Horse Show. To round off the numbers for people with \$20 bills, Janet combined the T-shirts with bracelets from last year, combining them with the shirts. As a result, she made \$675 and has only three T-shirts remaining. Janet already has given \$635 to Linda Faerber with another \$40 coming.
- Robyn told Janet she has enough remaining MHSA items (throws, etc.) to sell at the banquet.

V. Old Business – Non-Banquet Related

A. Dressage/Eventing Council – Karen Pautz

- Karen was not available to make a formal report, but her e-mail indicating she would not be available indicated that “everything is good.” No one disagreed.

B. Hunter/Jumper Council – Holly Dometrorch

- Holly reported that “everything is good.”

C. Show Horse/Ponies Council – Lynn Frazee

- Lynn focused her report on updates regarding how to increase participation and membership among academy/“opportunity”-level riders. Her committee studying this issue polled as many people as they could find to determine why those riders do not join MHSA, and a high number of those polled said they would participate if the fees were lower.
- Currently, an academy rider has to pay the MHSA membership fee (\$30 for a junior rider, \$40 for a senior rider) plus the \$20 equitation nomination fee to compete in academy classes as members. There had been concern before about dropping the equitation fee, although it appears this would affect regular equitation riders more than academy riders. Sentiment was expressed that dropping equitation fees for academy riders might result in a loss of money now but has a greater chance of increasing the number of members both now and in the future as well as a consensus that we have to do something.
- After much discussion, it was agreed that the additional nomination fees should be dropped for academy riders in saddle seat as well as similar riders in other disciplines. This way, such riders would pay only the junior or senior membership fees.

- Sarah Booker said there already is precedent for this in the hunter/jumper world, noting that the USEF waives its non-member fees for “opportunity” classes – walk classes, walk/trot classes, ground classes and cross-pole classes. Sarah and Stacy Wright agreed to work together to formulate language that would make the concept applicable across disciplines. Sue Webster asked that this language be sent to her asap so she can include it on the new membership forms. Lisa Holderle also noted that there are “opportunity”-type classes in dressage. Lisa agreed to review the language that Sarah and Stacy develop to ensure it will apply equally in dressage.
- Janet Thompson summarized the discussion: If approved, MHSA would not charge nomination fees to academy riders, “cross-rail” riders and other “opportunity” riders in dressage. Lynn Frazee so moved; Erica Jobe seconded. The motion was approved by a voice vote with no dissents.

D. Marketing Committee – Stacy Wright and Tracy Feller

- Stacy has been considering developing an MHSA banner that could be used at horse shows and other events.
 - Vistaprint, which Stacy reports does very nice banners at a very inexpensive cost, currently is offering a half-price sale. As such, MHSA could obtain two 3-foot by 5-foot banners for \$41.99.
 - Stacy also talked with the National Equestrian Center manager about the cost for hanging a banner in the facility. The NEC charges \$650 for a full year and \$325 for six months.
 - Stacy volunteered to take on the cost of the banners plus six months of display at the NEC. Janet Thompson then volunteered to pay for an additional six months of display at the NEC. Both are happy to take donations toward these costs.
 - After some discussion, the board agreed that the banner could say “Go blue with MHSA” on a background of ribbons and the MHSA website. Stacy believes having this banner displayed at the NEC throughout the show season will help urge people to join.
- Stacy noted that not many people are posting to the MHSA Facebook page (although it has 800 members).
- Beth Riggert talked about the idea discussed in the website committee of having an “MHSA Livewire” blog associated with the new website so our junior members (or others) could upload photos and comments from shows and barn events to be “approved” by those responsible for website content.

E. Rulebook Committee – Sue Webster

- With a few finishing touches, Sue reports that the new rulebook should be available to print soon and to mail in November.
- Janet Thompson and the rest of the board applauded Sue for an amazing effort to revise the rulebook.

F. Youth Council – Lisa Keefe

- Lisa was not available to make a report and did not designate anyone to make the report in her absence.

VI. New Business

A. Nominations Committee – Stacy Wright and Lynn Frazee

- There will be five positions on which we will be voting. As potential nominees, Stacy suggests Ben Hibbs, Betsy Woodruff and potentially Megan Blaine, while Lynn suggests Anna Marie Knipp, Mike Roberts and Mary Zion. Janet Thompson noted that new board members Jean Mutrux and Sarah Thomas also will be available to run again. Stacy and Lynn will verify all of the nominees' interest in running and obtain a descriptive paragraph from each for the ballots.
- There was much discussion about the ability and willingness of remaining board members to continue serving, given the recent losses from the board.
 - Holly Dometrorch expressed concern about her continued ability to serve as a board member, and Stacy Wright said Kari Felton had expressed similar concern to her. Janet Thompson thanked them for their courage and candor in saying their circumstances have changed to make board service less viable for them at the current time.
 - *Because there are others who, like Holly, may have encountered circumstances that make service to MHSA not viable at this time, Janet Thompson asked that all board members who currently are serving a term – even if they are in the middle of a term – look critically at their time and desire to work and be honest about their ability to make a commitment to the organization. Janet stressed that board members need to be able to give enough time to the organization so that it can grow. She noted that, like Holly, despite having a desire to serve, it might be a “not right now” issue.*
 - *Nominations close Nov. 15, so if other board members need to be replaced, the nominating committee needs to know as soon as possible. As such, by Nov. 1, board members need to indicate to evaluate their ability to serve/continue serving and to notify Janet Thompson, Beth Riggert, Lynn Frazee and Stacy Wright as soon as possible whether they are able and willing to continue serving.*
- Hattie Francis suggested the board might consider amending the bylaws to provide that terms will be two years, noting that three years is a long commitment for most people.

- There was discussion about the best way to distribute the ballot to the membership at large. Ultimately it was agreed that ballots would be sent via e-mail to those for whom we have an e-mail address and by regular mail to the rest. Sarah Booker volunteered to create a fillable form so that members could submit their votes electronically.

B. Other

- Attendance at MHSA board meetings:
 - Janet Thompson noted that the MHSA bylaws require a quorum – which they define as a majority of board members – before the board may transact business (see article IV, section 9 of the bylaws).
 - She further noted that the bylaws require 24-hour notice to the executive secretary for a board member’s absence from a meeting to be excused (see article IV, section 6 of the bylaws). Janet said that, although some absences from today’s meeting made with less than 24 hours are being deemed excused, in the future, the 24-hour rule in the bylaws will be enforced strictly. Janet noted that, short of a true emergency – such as one requiring medical attention to a person or animal – no absences with less than 24-hour notice will be excused.
 - Janet also reminded board members that the bylaws require that a board member with more than two unexcused absences be removed automatically from the board (see article IV, section 6 of the bylaws). She noted this mandate has had to be followed a few times this year.
- Jane Gaines asked that, for anyone who signed up for the Heads Up for Education bracelets and has not paid their \$50, please send payment to her.

B. Reminders

- The next MHSA board meeting is scheduled for Friday Jan. 25, 2013, at the Peachtree Banquet Center in Columbia. Dinner will begin at 6 p.m. with the meeting following.
- The MHSA annual meeting is scheduled for Saturday Jan. 26, 2012, at the Peachtree Banquet Center in Columbia. Forum meetings begin at 9:30 a.m.

VII. Adjourn – Janet Thompson called the meeting to a close at 8:47 p.m.

Respectfully submitted,

/s/ BETH S. RIGGERT
Beth S. Riggert
Executive Secretary

MISSOURI HORSE SHOW ASSOCIATION
BALANCE SHEET - CASH BASIS
AUGUST 31, 2012

ASSETS

CURRENT ASSETS

CHECKING - FIRST NATIONAL BANK	32,204.97	
SAVING - FIRST NATIONAL BANK (Scholarship)	12,137.59	
CD - FIRST NATIONAL BANK	<u>7,830.40</u>	
TOTAL ASSETS		<u><u>52,172.96</u></u>

LIABILITIES AND FUND BALANCE

FUND BALANCE JANUARY 1, 2012	48,050.41	
CURRENT EARNINGS	<u>4,122.55</u>	
FUND BALANCE AUGUST 31, 2012		<u><u>52,172.96</u></u>

MISSOURI HORSE SHOW ASSOCIATION
 STATEMENT OF REVENUES AND EXPENSES - CASH BASIS
 FOR THE MONTH AND YEAR TO DATE ENDED AUGUST 31, 2012

	<u>AUGUST</u> <u>PERIOD</u>	<u>YEAR TO</u> <u>DATE</u>
REVENUES		
MEMBERSHIP	200.00	18,905.00
BANQUET	0.00	6,667.33
SCHOLARSHIP DONATIONS	10.00	5,259.00
KICK-OFF SHOWS	0.00	0.00
HUNTER/JUMPER	0.00	0.00
NEWSLETTER	0.00	0.00
ADMINISTRATION	1.06	20.47
RULE BOOK	0.00	0.00
POINT SECRETARIES	0.00	0.00
TOTAL REVENUES	<u>211.06</u>	<u>30,851.80</u>
EXPENSES		
MEMBERSHIP	64.88	1,775.42
BANQUET	0.00	15,813.79
SCHOLARSHIP PAYOUT	500.00	1,175.00
KICK-OFF SHOWS	0.00	0.00
HUNTER/JUMPER	0.00	0.00
NEWSLETTER	0.00	548.51
ADMINISTRATION	2,169.73	7,067.77
RULE BOOK	0.00	0.00
POINT SECRETARIES	0.00	348.76
TOTAL EXPENSES	<u>2,734.61</u>	<u>26,729.25</u>
TOTAL GAIN/(LOSS)	<u>(2,523.55)</u>	<u>4,122.55</u>

MISSOURI HORSE SHOW ASSOCIATION
 STATEMENT OF REVENUES AND EXPENSES - CASH BASIS
 FOR THE MONTH AND YEAR TO DATE ENDED AUGUST 31, 2012

	AUGUST	YEAR TO
MEMBERSHIP		
REVENUES		
FAMILY	55.00	1,595.00
INDIVIDUAL	40.00	3,320.00
JUNIOR	0.00	1,830.00
AHSA AFFILIATE	0.00	0.00
EQUITATION	40.00	1,540.00
MEDALLION	0.00	100.00
HORSE NOMINATIONS	65.00	4,685.00
DRESSAGE A/A	0.00	320.00
DRESSAGE JR/YG RID	0.00	80.00
HORSE SHOWS	0.00	4,435.00
LIFE MEMBER	0.00	1,000.00
MISC INCOME	0.00	0.00
TOTAL	<u>200.00</u>	<u>18,905.00</u>
EXPENSES		
POSTAGE	0.00	0.00
COPYING	0.00	346.65
AHSA AFILIATE	0.00	150.00
PHONES	0.00	0.00
SUPPLIES	0.00	340.81
MEDALLION	64.88	551.00
MISC	0.00	386.96
TOTAL	<u>64.88</u>	<u>1,775.42</u>
GAIN/(LOSS)	<u>135.12</u>	<u>17,129.58</u>
BANQUET		
REVENUES	0.00	4,429.00
REVENUES - SILENT AUCTION	0.00	2,238.33
EXPENSES		
BANQUET CATERING	0.00	4,712.25
BANQUET AWARDS	0.00	6,540.06
MISC. EXPENSE	0.00	4,561.48
TOTAL	<u>0.00</u>	<u>15,813.79</u>

MISSOURI HORSE SHOW ASSOCIATION
STATEMENT OF REVENUES AND EXPENSES - CASH BASIS
FOR THE MONTH AND YEAR TO DATE ENDED AUGUST 31, 2012

	AUGUST	YEAR TO
ADMINISTRATION		
REVENUES		
INTEREST	1.06	20.47
TOTAL	<u>1.06</u>	<u>20.47</u>
EXPENSES		
POSTAGE/FAX	0.00	211.13
PHONE	0.00	0.00
SUPPLIES	0.00	0.00
COPYING	0.00	0.00
SALARIES	1,700.00	6,300.00
MEETING	0.00	0.00
BROCHURE	0.00	0.00
WEB SITE	0.00	0.00
LEGAL	455.40	455.40
TAXES	0.00	0.00
MISC EXPENSE	14.33	101.24
TOTAL	<u>2,169.73</u>	<u>7,067.77</u>
GAIN/(LOSS)	<u>(2,168.67)</u>	<u>(7,047.30)</u>
RULE BOOK		
EXPENSES		
POSTAGE	0.00	0.00
SUPPLIES	0.00	0.00
COPIES	0.00	0.00
MISC.	0.00	0.00
	<u>0.00</u>	<u>0.00</u>
GAIN/(LOSS)	<u>0.00</u>	<u>0.00</u>
POINT SECRETARIES		
EXPENSES		
POSTAGE	0.00	348.76
PHONE	0.00	0.00
COPYING	0.00	0.00
SUPPLIES	0.00	0.00
MISC	0.00	0.00
TOTAL	<u>0.00</u>	<u>348.76</u>
GAIN/(LOSS)	<u>0.00</u>	<u>(348.76)</u>

MISSOURI HORSE SHOW ASSOCIATION
STATEMENT OF REVENUES AND EXPENSES - CASH BASIS
FOR THE MONTH AND YEAR TO DATE ENDED AUGUST 31, 2012

	AUGUST	YEAR TO
GAIN/(LOSS)	<u>0.00</u>	<u>(9,146.46)</u>
SCHOLARSHIP DONATIONS		
DONATIONS	10.00	5,259.00
PAYOUTS	<u>500.00</u>	<u>1,175.00</u>
GAIN/(LOSS)	<u>(490.00)</u>	<u>4,084.00</u>
KICK-OFF SHOW		
REVENUES:		
MEMBER	0.00	0.00
NON-MEMBER		0.00
EXPENSES		
SADDLEBRED/OTHER	0.00	0.00
GAIN/(LOSS)	<u>0.00</u>	<u>0.00</u>
HUNTER/JUMPER		
REVENUES	0.00	0.00
EXPENSES	0.00	0.00
GAIN/(LOSS)	<u>0.00</u>	<u>0.00</u>
NEWSLETTER		
REVENUES	0.00	0.00
EXPENSES		
POSTAGE/FAX	0.00	268.79
COPYING	0.00	0.00
MISC	<u>0.00</u>	<u>279.72</u>
TOTAL	<u>0.00</u>	<u>548.51</u>
GAIN/(LOSS)	<u>0.00</u>	<u>(548.51)</u>

MHSA Membership Report
 Oct 21, 2012

Numbers effective as of Oct 21, 2012

New Members: 48
 Renewals: 181
 Life Members 11
 Total: 240

	<u>Members</u>	<u>Renewals</u>	<u>New</u>	<u>Life</u>
Dressage	40	31	7	2
Eventing	31	25	3	3
Hunter/Jumper	101	77	18	6
Show Horses & Ponies	131	98	27	6

(One new member did not designate a discipline)

Horse & Rider Nominations

Dressage:
 Horses 44
 Riders 15
 Eventing:
 Horses 26
 Hunter/Jumper:
 Horses 1 37
 Riders 54
 Show Horses & Ponies:
 Horses 128
 Riders 41

Membership Income: \$19,580.00
 Membership Expenditures \$ 478.18

MHSA Horse Show Membership Report
October 21, 2012

Numbers effective as of October 21, 2012

Nominated Shows:

Dressage: 17

Eventing: 10

Hunter/Jumper 78 for 2013, 8 shows nominated, total 86

Show Horses & Ponies 31

Horse Show Membership Income: \$8220.00

Horse Show Membership Expenditures: \$ 397.19